	2014 HCANH Approved	2015 HCANH Proposed	10	20	70	2014 GSHHA Approved	2015 GSHHA Proposed
Income Items							
4100-Management Income from GSHHA	48,632	49,086	49,086				
4200- Membership Dues Income							
4201-Provider Dues	217,353	244,961	244,961			56,532	56,340
4203- Affiliate Dues	6,200	4,675	4,675				
Dues Total	*223,553*	*249,636*	*249,636*				
4300- Education Program Income							
4301-Conference Fees	87,000	31,000		31,000			
4302-Distance Ed	95,000	88,000		88,000			
4303-Sponsorship Fees	6,000	6,000		6,000			
4304-Exhibitor Fees							
Reimbursed Exp. For NE Conf	3,000	10,000		10,000			
Education Total	*191,000*	135,000		*135,000*			
4500-Misc/Other Income							
4501-Misc. Income	1,000	1,500	1,500				
4502-Rental Income	16,548	17,044			17,044		
4507-Promo/Ad income	500	500	500				
4508- WC Income	17,975	22,387	22,387				
Misc. Income Total	36,023	41,431	24,387		17,044		
Income Total	**499,208**	**475,153**	**323,109**	**135,000**	**17,044**	**56,532**	**56,340**
Expense Items							
5000 Personnel Costs							
5001-Salaries	189,539	192,541	187,732	4,809			
5002- Payroll Taxes	14,500	14,729	14,362	368			
5003-Med/Dental Ins.	8,234	6,037	6,037				
5004-Ret/Life/Dis Ins.	20,963	21,488	21,488				
5005- WC Insurance	1,300	1,000	1,000				
Total Personnel	234,536	235,796	*230,619*	*5,177*			
5200- Contracted Services						48,632	49,086
5201-Legal Services	1,000	1,000	1,000				
5202- Audit/Bookkeeping	8,600	8,850	8,850				
5203-Consultant Fees	8,257	6,100	6,100			17,000	17,000
Total Contracted Svcs.	17,857	15,950	*15,950*				
6000-Office Expense							
6001-Computer Maint& Suppl.	500	500	500				
6002-Postage/Shipping	500	400	400			500	100
6003-Office Supplies	2,400	2,100	2,100				
6004-Telephone	4,850	5,100	5,100				
6005-Printing	4,000	3,825	3,325	500		500	100
Total Office Expense	12,250	11,925	*11,425*	*500*			
6100-Administrative Expense							
6101-Membership Dues/Fees	2,400	2,906	2,906			50	50
6102-Subscriptions/Publications	149	1,376	1,376				
6103-Staff Edu.Prog.	1,100	600	600				
6104-Meeting Exp.	4,000	4,000	4,000			0	0
6105-President's Account	5,000	5,000	5,000				
6106-Payroll Exp.	1,291	1,135	1,135				
6107-Staff Travel	4,000	4,000	4,000				
6108-Deprec. Exp.	8,256	10,643	3,443	7,200			
6109-Bus. Ins/ D&O	3,535	3,771	3,771				
6110-Misc./Interest Exp.	50	50	50			500	1,000
6113-GSHHA Dues	56,532	56,340	56,340				
6115-Contributions to prog.	2,000	2,100	2,100				
6116- Credit Card Merch. Fees	1,150	900	900				
Total Admin. Exp.	89,463	92,821	*85,621*	*7,200*			
6200- Direct Program Exp.							
6202-Educational Program Exp.	21,850	16,120		16,120			
6204- Conference Profit Share		1,800		1,800			
6206-Training Stipends	59,500	24,555		24,555			
6207-Training Facilities Exp.	11,000	7,750		7,750			
Total Program Exp.	92,350	50,225		*50,225*			
6300- Reimburseable from GSHHA							
6301- GSHHA Payroll	29,274	29,859	29,859				
6302-GSHHA Payroll Taxes	2,239	2,284	2,284				
6303-GSHHA Travel	3,700	4,100	4,100				
6304- GSHHA Misc.	500	525	525				
6305- GSHHA Telephone	300	100	100				
Total GSHHA	36,013	36,869	36,869				
7000-Building Expense							
7001-Building Maintenance	2,500	2,500	2,500				
7002- Utilities	4,100	4,800	2,000		2,800		
7003- Occupancy Exp.	2,100	2,400	2,400				
7004- Property Taxes	8,063	8,690			8,690		
Total Building Expense	*16,763*	*18,390*	*6,900*		*11,490*		
Total Expense	**499,233**	**461,976**	**387,384**	**63,102**	**11,490**	**67,182**	**67,336**
Operating Surplus/Deficit	**(25)**	**13,177**	**(64,275)**	**71,898**	**5,554**	**(10,650)**	**(10,996)**
Interest/Investment Income	2,855	3,581					
Net Surplus/Deficit	2,830	16,758					
NOTES							
Health Insurance	Projected 5% health insurance premium increaase						
Contributions to Programs	$2000 scholarship, $100 LNA of the Year						