

Home Care Association of NH
Profit & Loss Budget vs. Actual
January through March 2015

	TOTAL		
	Jan - Mar 15	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4100 · Management Income from GSHHA	7,691.62	16,198.38	-8,506.76
4200 · Membership Dues Income			
4201 · Member Dues - Provider	159,046.33	115,965.00	43,081.33
4203 · Member Dues - Affiliate	2,575.00	4,675.00	-2,100.00
Total 4200 · Membership Dues Income	<u>161,621.33</u>	<u>120,640.00</u>	<u>40,981.33</u>
4300 · Education Program Income			
4301 · Conference Reg/Fees	8,721.16	7,000.00	1,721.16
4302 · Distance Education Registration	9,330.00	16,003.00	-6,673.00
4303 · Sponsorship Fees	750.00	0.00	750.00
4300 · Education Program Income - Other	1,143.00	0.00	1,143.00
Total 4300 · Education Program Income	<u>19,944.16</u>	<u>23,003.00</u>	<u>-3,058.84</u>
4500 · Miscellaneous/Other Income			
4501 · Miscellaneous Income	180.00	0.00	180.00
4502 · Rental Income	4,280.99	4,260.99	20.00
4506 · Interest	520.61	895.26	-374.65
4508 · Workers Comp Revenue	3,910.16	5,596.74	-1,686.58
4500 · Miscellaneous/Other Income - Other	979.00	0.00	979.00
Total 4500 · Miscellaneous/Other Income	<u>9,870.76</u>	<u>10,752.99</u>	<u>-882.23</u>
Total Income	199,127.87	170,594.37	28,533.50
Expense			
5000 · Personnel Costs			
5001 · Salaries/Wages	35,684.93	48,135.19	-12,450.26
5002 · Taxes - Payroll	2,673.06	3,682.55	-1,009.49
5003 · Insurance - Medical/Dental	479.13	1,437.42	-958.29
5004 · Insurance - Ret/Life/Disability	5,022.10	5,372.04	-349.94
5005 · Insurance - Workers Comp	517.00	517.00	0.00
5008 · Temporary Staff	7,224.83	0.00	7,224.83
Total 5000 · Personnel Costs	<u>51,601.05</u>	<u>59,144.20</u>	<u>-7,543.15</u>
5200 · Contracted Services			
5201 · Legal Fees	0.00	1,000.00	-1,000.00
5202 · Audit/Bookkeeping	5,000.00	5,050.00	-50.00
5203 · Consultant Fees	527.50	1,650.00	-1,122.50
Total 5200 · Contracted Services	<u>5,527.50</u>	<u>7,700.00</u>	<u>-2,172.50</u>
6000 · Office Expense			
6001 · Computer Maintenance & Supplies	609.91	500.00	109.91
6002 · Postage/Shipping	0.00	400.00	-400.00
6003 · Office Supplies	234.91	1,050.00	-815.09
6004 · Telephone	1,283.67	1,275.00	8.67
6005 · Printing	921.55	1,331.28	-409.73
Total 6000 · Office Expense	<u>3,050.04</u>	<u>4,556.28</u>	<u>-1,506.24</u>

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6100 · Administrative Expense			
6101 · Membership Dues/Fees	2,321.00	1,841.00	480.00
6102 · Subscriptions/Publications	268.90	1,229.85	-960.95
6103 · Educational Programs - Staff	0.00	300.00	-300.00
6104 · Meeting Expenses	847.03	1,125.00	-277.97
6105 · President's Account	0.00	2,500.00	-2,500.00
6106 · Payroll Expenses	309.64	310.24	-0.60
6107 · Travel - Staff	975.65	1,000.03	-24.38
6108 · Depreciation Expense	2,670.19	2,660.76	9.43
6109 · Insurance - Business Owners/D&O	2,209.66	2,210.00	-0.34
6110 · Miscellaneous/Interest Expense	147.10	0.00	147.10
6113 · GSHHA Dues	14,085.00	14,085.00	0.00
6116 · Credit Card Merchant Fees	251.75	226.98	24.77
Total 6100 · Administrative Expense	<u>24,085.92</u>	<u>27,488.86</u>	<u>-3,402.94</u>
6200 · Direct Program Expense			
6202 · Educational Programs Expense	2,829.44	4,030.03	-1,200.59
6206 · Training Stipends/Other Costs	6,575.20	5,575.00	1,000.20
6207 · Training Facilities Expense	795.00	0.00	795.00
Total 6200 · Direct Program Expense	<u>10,199.64</u>	<u>9,605.03</u>	<u>594.61</u>
6300 · Reimbursable from GSHHA			
6301 · Reimbursable Payroll	10,982.82	9,853.50	1,129.32
6302 · Reimbursable Payroll Taxes	827.65	753.72	73.93
6303 · Reimbursedable travel	118.10	2,050.00	-1,931.90
6304 · Reimbursable Misc	84.00	525.00	-441.00
6305 · Reimbursable Telephone	127.24	100.00	27.24
Total 6300 · Reimbursable from GSHHA	<u>12,139.81</u>	<u>13,282.22</u>	<u>-1,142.41</u>
7000 · Building Expense			
7001 · Building Maintenance	6,557.16	1,249.98	5,307.18
7002 · Utilities	2,444.56	1,514.07	930.49
7003 · Occupancy Expense	400.00	480.00	-80.00
7004 · Taxes - Property	2,172.41	4,344.82	-2,172.41
Total 7000 · Building Expense	<u>11,574.13</u>	<u>7,588.87</u>	<u>3,985.26</u>
Total Expense	<u>118,178.09</u>	<u>129,365.46</u>	<u>-11,187.37</u>
Net Ordinary Income	80,949.78	41,228.91	39,720.87
Other Income/Expense			
Other Income			
4511 · Unrealized Gains or Losses	-167.01	0.00	-167.01
Total Other Income	<u>-167.01</u>	<u>0.00</u>	<u>-167.01</u>
Net Other Income	<u>-167.01</u>	<u>0.00</u>	<u>-167.01</u>
Net Income	<u><u>80,782.77</u></u>	<u><u>41,228.91</u></u>	<u><u>39,553.86</u></u>