

10/08/15

Home Care Association of NH
Profit & Loss Budget vs. Actual
January through September 2015

	TOTAL		
	Jan - Sep 15	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4100 · Management Income from GSHHA	42,876.20	38,287.08	4,589.12
4200 · Membership Dues Income			
4201 · Member Dues - Provider	228,929.63	205,659.00	23,270.63
4203 · Member Dues - Affiliate	6,175.00	4,675.00	1,500.00
Total 4200 · Membership Dues Income	235,104.63	210,334.00	24,770.63
4300 · Education Program Income			
4301 · Conference Reg/Fees	41,982.35	31,000.00	10,982.35
4302 · Distance Education Registration	43,988.60	72,001.00	-28,012.40
4303 · Sponsorship Fees	3,250.00	6,000.00	-2,750.00
4305 · NE Conference Reimbursement	10,000.00	10,000.00	0.00
Total 4300 · Education Program Income	99,220.95	119,001.00	-19,780.05
4500 · Miscellaneous/Other Income			
4501 · Miscellaneous Income	22,151.88	0.00	22,151.88
4502 · Rental Income	12,802.97	12,782.97	20.00
4506 · Interest	1,713.08	2,685.78	-972.70
4507 · Promotion/Advertising Inc	300.00	0.00	300.00
4508 · Workers Comp Revenue	16,747.46	16,790.22	-42.76
4500 · Miscellaneous/Other Income - Other	979.00	0.00	979.00
Total 4500 · Miscellaneous/Other Income	54,694.39	32,258.97	22,435.42
Total Income	431,896.17	399,881.05	32,015.12
Expense			
5000 · Personnel Costs			
5001 · Salaries/Wages	111,645.38	144,405.73	-32,760.35
5002 · Taxes - Payroll	8,371.34	11,047.49	-2,676.15
5003 · Insurance - Medical/Dental	479.13	4,476.42	-3,997.29
5004 · Insurance - Ret/Life/Disability	12,532.31	16,116.02	-3,583.71
5005 · Insurance - Workers Comp	1,664.00	1,000.00	664.00
5008 · Temporary Staff	32,781.23	0.00	32,781.23
Total 5000 · Personnel Costs	167,473.39	177,045.66	-9,572.27
5200 · Contracted Services			
5201 · Legal Fees	0.00	1,000.00	-1,000.00
5202 · Audit/Bookkeeping	8,962.17	8,850.00	112.17
5203 · Consultant Fees	1,978.75	4,850.00	-2,871.25
Total 5200 · Contracted Services	10,940.92	14,700.00	-3,759.08
6000 · Office Expense			
6001 · Computer Maintenance & Supplies	2,590.00	500.00	2,090.00
6002 · Postage/Shipping	298.00	400.00	-102.00
6003 · Office Supplies	1,419.71	2,100.00	-680.29
6004 · Telephone	3,776.52	3,825.00	-48.48
6005 · Printing	3,906.10	2,993.76	912.34
Total 6000 · Office Expense	11,990.33	9,818.76	2,171.57
6100 · Administrative Expense			

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6101 · Membership Dues/Fees	2,761.00	2,906.00	-145.00
6102 · Subscriptions/Publications	338.60	1,329.55	-990.95
6103 · Educational Programs - Staff	0.00	600.00	-600.00
6104 · Meeting Expenses	3,040.01	2,250.00	790.01
6105 · President's Account	1,070.43	5,000.00	-3,929.57
6106 · Payroll Expenses	859.80	860.08	-0.28
6107 · Travel - Staff	2,110.19	3,000.01	-889.82
6108 · Depreciation Expense	7,991.53	7,982.28	9.25
6109 · Insurance - Business Owners/D&O	3,887.86	3,771.00	116.86
6110 · Miscellaneous/Interest Expense	224.20	0.00	224.20
6113 · GSHHA Dues	42,255.00	42,255.00	0.00
6115 · Contributions to Programs	2,100.00	2,100.00	0.00
6116 · Credit Card Merchant Fees	1,091.86	680.94	410.92
Total 6100 · Administrative Expense	67,730.48	72,734.86	-5,004.38
6200 · Direct Program Expense			
6202 · Educational Programs Expense	12,646.14	12,090.01	556.13
6204 · Conference Profit Share	510.07	1,800.00	-1,289.93
6206 · Training Stipends/Other Costs	24,552.20	23,625.00	927.20
6207 · Training Facilities Expense	5,365.28	7,750.00	-2,384.72
Total 6200 · Direct Program Expense	43,073.69	45,265.01	-2,191.32
6300 · Reimbursable from GSHHA			
6301 · Reimbursable Payroll	28,677.63	23,290.00	5,387.63
6302 · Reimbursable Payroll Taxes	2,150.51	1,781.52	368.99
6303 · Reimbursable travel	1,354.55	4,100.00	-2,745.45
6304 · Reimbursable Misc	3,402.39	525.00	2,877.39
6305 · Reimbursable Telephone	284.53	100.00	184.53
Total 6300 · Reimbursable from GSHHA	35,869.61	29,796.52	6,073.09
7000 · Building Expense			
7001 · Building Maintenance	25,037.99	1,666.64	23,371.35
7002 · Utilities	4,638.03	3,491.72	1,146.31
7003 · Occupancy Expense	1,514.00	1,680.00	-166.00
7004 · Taxes - Property	2,172.41	6,517.00	-4,344.59
Total 7000 · Building Expense	33,362.43	13,355.36	20,007.07
Total Expense	370,440.85	362,716.17	7,724.68
Net Ordinary Income	61,455.32	37,164.88	24,290.44
Other Income/Expense			
Other Income			
4511 · Unrealized Gains or Losses	-351.60	0.00	-351.60
Total Other Income	-351.60	0.00	-351.60
Net Other Income	-351.60	0.00	-351.60
Net Income	61,103.72	37,164.88	23,938.84