

11/05/15

Home Care Association of NH
Profit & Loss Budget vs. Actual
January through October 2015

	TOTAL		
	Jan - Oct 15	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4100 · Management Income from GSHHA	50,299.52	43,686.54	6,612.98
4200 · Membership Dues Income			
4201 · Member Dues - Provider	241,689.04	244,961.00	-3,271.96
4203 · Member Dues - Affiliate	6,175.00	4,675.00	1,500.00
Total 4200 · Membership Dues Income	247,864.04	249,636.00	-1,771.96
4300 · Education Program Income			
4301 · Conference Reg/Fees	41,982.35	31,000.00	10,982.35
4302 · Distance Education Registration	50,558.60	79,334.00	-28,775.40
4303 · Sponsorship Fees	3,250.00	6,000.00	-2,750.00
4305 · NE Conference Reimbursement	10,000.00	10,000.00	0.00
Total 4300 · Education Program Income	105,790.95	126,334.00	-20,543.05
4500 · Miscellaneous/Other Income			
4501 · Miscellaneous Income	22,335.99	0.00	22,335.99
4502 · Rental Income	14,223.30	14,203.30	20.00
4506 · Interest	1,793.67	2,984.20	-1,190.53
4507 · Promotion/Advertising Inc	300.00	0.00	300.00
4508 · Workers Comp Revenue	18,539.12	18,655.80	-116.68
4500 · Miscellaneous/Other Income - Other	979.00	0.00	979.00
Total 4500 · Miscellaneous/Other Income	58,171.08	35,843.30	22,327.78
Total Income	462,125.59	455,499.84	6,625.75
Expense			
5000 · Personnel Costs			
5001 · Salaries/Wages	127,402.94	160,450.82	-33,047.88
5002 · Taxes - Payroll	8,811.44	12,274.98	-3,463.54
5003 · Insurance - Medical/Dental	479.13	4,996.60	-4,517.47
5004 · Insurance - Ret/Life/Disability	14,871.52	17,906.68	-3,035.16
5005 · Insurance - Workers Comp	1,664.00	1,000.00	664.00
5008 · Temporary Staff	36,981.23	0.00	36,981.23
Total 5000 · Personnel Costs	190,210.26	196,629.08	-6,418.82
5200 · Contracted Services			
5201 · Legal Fees	0.00	1,000.00	-1,000.00
5202 · Audit/Bookkeeping	8,962.17	8,850.00	112.17
5203 · Consultant Fees	2,128.75	5,150.00	-3,021.25
Total 5200 · Contracted Services	11,090.92	15,000.00	-3,909.08
6000 · Office Expense			
6001 · Computer Maintenance & Supplies	2,590.00	500.00	2,090.00
6002 · Postage/Shipping	298.00	400.00	-102.00
6003 · Office Supplies	1,625.99	2,100.00	-474.01
6004 · Telephone	4,180.83	4,250.00	-69.17
6005 · Printing	4,282.10	3,270.84	1,011.26
Total 6000 · Office Expense	12,976.92	10,520.84	2,456.08
6100 · Administrative Expense			

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6101 · Membership Dues/Fees	2,761.00	2,906.00	-145.00
6102 · Subscriptions/Publications	374.55	1,339.50	-964.95
6103 · Educational Programs - Staff	600.00	600.00	0.00
6104 · Meeting Expenses	4,107.20	2,625.00	1,482.20
6105 · President's Account	1,070.43	5,000.00	-3,929.57
6106 · Payroll Expenses	952.36	951.72	0.64
6107 · Travel - Staff	3,102.17	3,333.34	-231.17
6108 · Depreciation Expense	8,878.42	8,869.20	9.22
6109 · Insurance - Business Owners/D&O	3,887.86	3,771.00	116.86
6110 · Miscellaneous/Interest Expense	224.20	0.00	224.20
6113 · GSHHA Dues	46,950.00	46,950.00	0.00
6115 · Contributions to Programs	2,100.00	2,100.00	0.00
6116 · Credit Card Merchant Fees	1,156.04	751.10	404.94
Total 6100 · Administrative Expense	76,164.23	79,196.86	-3,032.63
6200 · Direct Program Expense			
6202 · Educational Programs Expense	13,545.09	13,433.34	111.75
6204 · Conference Profit Share	510.07	1,800.00	-1,289.93
6206 · Training Stipends/Other Costs	24,552.20	23,625.00	927.20
6207 · Training Facilities Expense	5,365.28	7,750.00	-2,384.72
Total 6200 · Direct Program Expense	43,972.64	46,608.34	-2,635.70
6300 · Reimbursable from GSHHA			
6301 · Reimbursable Payroll	28,753.03	26,574.50	2,178.53
6302 · Reimbursable Payroll Taxes	2,152.12	2,032.76	119.36
6303 · Reimbursable travel	2,195.03	4,100.00	-1,904.97
6304 · Reimbursable Misc	3,402.39	525.00	2,877.39
6305 · Reimbursable Telephone	306.09	100.00	206.09
Total 6300 · Reimbursable from GSHHA	36,808.66	33,332.26	3,476.40
7000 · Building Expense			
7001 · Building Maintenance	25,888.23	1,666.64	24,221.59
7002 · Utilities	4,898.47	3,914.88	983.59
7003 · Occupancy Expense	1,674.00	2,020.00	-346.00
7004 · Taxes - Property	2,172.41	8,690.00	-6,517.59
Total 7000 · Building Expense	34,633.11	16,291.52	18,341.59
Total Expense	405,856.74	397,578.90	8,277.84
Net Ordinary Income	56,268.85	57,920.94	-1,652.09
Other Income/Expense			
Other Income			
4511 · Unrealized Gains or Losses	-351.60	0.00	-351.60
Total Other Income	-351.60	0.00	-351.60
Net Other Income	-351.60	0.00	-351.60
Net Income	55,917.25	57,920.94	-2,003.69